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A division of AFGRI Operations Limited
Reg no. 1995/005872/06

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Dear Afgri Supplier

Due to the success of the trial period with IRJ Software, Afgri will be implementing a further electronic trading system called M2North.

As it is a managed process, M2North monitors the transactions to ensure that each party receives and responds. I.e. if an order is sent to you and you do not respond (i.e. confirm/reject) within a designated time frame, the M2North system will raise an exception back to Afgri indicating that the order has not been responded to. Additionally M2North will send daily/weekly order status reports ensuring that all orders are monitored.

Other agri businesses, including Senwes, are currently live with M2North.

For order placing/receiving there is a once off joining fee of *R1 000 (e-mail solution) and a monthly fee of *R200. Please note that if you have already subscribed to the M2North system, the joining fee is not applicable.

Additionally once the order transacting side has been bedded down, electronic invoicing will be implemented at an additional cost.

In excess of 450 companies are trading through M2North, M2North has proven to be a practical and viable cost effective means of processing order transactions.

All suppliers need to register with IRJ Software.

Please complete the attached application form and fax it to the M2North team at (011) 450 1602.

If you have any queries please contact either James Fairbrother or Sergio Ferrando at IRJ Software on (011) 450 1802, or myself at Afgri on (011) 578 2300.

We are always at your service.

Yours faithfully



Alain Nelissen

**Prices exclude VAT. Fees may vary depending on configuration and/or number of trading partners.*