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*Dear Lonmin Supplier*

You may be aware that Lonmin implemented the SAP system about a year ago. During the implementation stage we were advised that purchase orders to suppliers are automatically sent via SAP. However, since then feedback from some of our suppliers have highlighted the need for an attempt to improve the efficiency of the ordering process between Lonmin Platinum (Western Platinum Ltd, Eastern Platinum Ltd, Karee Mine and Messina Platinum Mine) and yourselves, we have decided to use the M2North electronic ordering system like we did prior the implementation of SAP.

As it is an electronic managed process M2North monitors the transactions to ensure that each Supplier receives and responds to electronic orders received.

I.e. if an order is sent to you and you do not respond (i.e. confirm/reject) within a designated time frame, the M2North system will raise an exception back to Lonmin indicating that the order has not been responded to. Daily/weekly order status reports are also available.

This system is currently being used by a large number of other Trading Partners and Lonmin would like you to join M2North. This process will ultimately reduce expediting costs, ensure timeous receipt of orders (no more lost orders!) and less faxing of orders. A nominal registration charge is applicable and M2North can be contacted at 0860000626 -- James Fairbrother or Sergio Ferrando.

Yours faithfully



**J E HUGO**  
**SENIOR MANAGER**  
**MATERIALS MANAGEMENT AND PROCUREMENT**