



Barloworld Robor (Pty) Ltd
trading as Barloworld Robor Pipe Systems
Quality Road Isando
PO Box 1098 Isando 1600 South Africa

Tel +27 (0)11 971 4300 Fax +27 (0)11 392 8640
www.robtor.co.za

Reg No. 1922/007066/07

22nd October 2004

Dear Barloworld Robor Pipe Systems Supplier

In an attempt to improve the efficiency of the ordering process between Barloworld Robor Pipe Systems (RPS) and yourselves, we have decided to use the M2North electronic ordering system.

As it is a managed process, M2North monitors the transactions to ensure that each supplier receives and responds to electronic orders received.

e.g If an order is sent to you and you do not respond (i.e. confirm / reject) within a designated time frame, the M2North system will raise an exception back to RPS indicating that the order has not been responded to. Daily / weekly order status reports are also available.

This system is currently being used by a large number of other trading partners and RPS partner's; therefore we would like you to join M2North. This process will ultimately reduce expediting costs, ensure timeous receipt of orders (no more lost orders) and less faxing of orders. A nominal registration charge is applicable and M2North can be contacted at the following number: 0860 000 626 – James Fairbrother or Sergio Ferrando.

Yours faithfully


Nelita Bezuidenhout
Financial Manager



Directors: A.J. Phillips (Chairman)* MD Coward (Chief Executive Officer) JC Bester GM Coloty BJ de Klerk AJ Lamprecht PWA Liebenberg GF Pallster AP Smith
IG Stevens CB Thomson IN Walters
Divisional Directors: MD Coward (Chairman) PWA Liebenberg (Managing Director) JW Begbie G Gower-Jackson JG Grobler MR Heyns JN le Roux GJ Muir
SM Neethling FJ O' de Freitas J Scholtz *(British)