



8<sup>th</sup> October 2002

**Dear SENWES Supplier,**

Due to the success of the trial period with IRJ Software, Senwes will be implementing a further electronic ordering system called M2North.

As It is a managed process, M2North monitors the transactions to ensure that each party receives and responds. I.e. if an order is sent to you and you do not respond (i.e. confirm/reject) within a designated time frame, the M2North system will raise an exception back to Senwes indicating that the order has not been responded to. Additionally M2north will send dally/weekly order status reports ensuring that all orders are monitored.

Other agribusinesses, including Suidwes, are currently on a trial period with M2North.

For order placing/receiving there is an once off joining fee of \*R1000 (e-mail solution) and a monthly fee of \*R200. Please note that if you have already subscribed to the M2North system, the joining fee is not applicable.

Additionally once the order transacting side has been bedded down, electronic invoicing will be implemented at an additional cost.

In excess of 450 companies are trading through M2North. M2North has proven to be a practical and viable means of processing order transactions.

All suppliers need to register with IRJ Software.

Please complete the attached application form and fax it to the M2north team at (011) 450-1602.

If you have any queries please contact either James Fairbrother or Robert Aitken at IRJ Software on (011) 450-1802, or myself at Senwes at (018) 464-7375

Always at your service.

Yours faithfully

Flip Fourie  
Manager eBusiness  
Senwes Limited

\*Prices exclude VAT. Fees may vary depending on configuration and/or number of trading partners.

**Direkteure**

JE Grobler (Voorsitter), JDM Minnaar (Ondervoorsitter), JJ Dique (Besturend)\*, JPL Alberts,  
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